Occupancy Sensors
Capturing true space utilization
2016.11.23
What is their AVERAGE?

Law of Averages
do NOT work!

Averages do NOT work!
“Real time” utilization insight

- Gathers data about where & when space is used
- Measures usage of meeting rooms & workspaces
- Analyzes & interprets data to enable informed decision-making about the workplace
- Supports ongoing optimization of mobility programs
Understanding Utilization

Access Point Solution
- Identifies Overall Utilization (Floor)
- Produces high level metrics based on Meeting room
- Meeting Rooms Usage tracking
- Reconciliation with Reservation system as a service
- Utilization of any room
- Reservation management

Workpoints
- Actual utilization at a desk level.
- Identifies ‘hot and cold’ areas of the floor
- Includes specific use of furniture assets and functional areas
- Reservation management

Wayfinding
- Mobile enabled GPS allows employees to find each other
- Tracks individual work patterns, and consolidates by department
- Conducive to rich information
- Personalization of workplace experience
Decoding Sensor Technology

- Wi-Fi
- PIR
- Bluetooth
- Locatee
- Meraki
- LMG
- WORKPLACEFABRIC
- micello
- mapping the great indoors
- MOTION
- ATOMIC OBJECT
- RELOGIX
- CONDECO
- deco
- OccupEye
- Countlogic
- SEAT OCCUPANCY
- Brookfield
  Global Integrated Solutions
Informed Decision Making

**Why heat/cool the space if no one is there at 6 am?**

Each business unit within an organization operates differently.
The challenge is not in lacking meeting space, it is in its composition!